



## 2009 Hospital Financial Survey

### Part A : General Information

#### 1. Identification

UID:HOSP615

**Facility Name:** WellStar Kennestone Hospital

**County:** Cobb

**Street Address:** 677 Church Street NE

**City:** Marietta

**Zip:** 30060-1148

**Mailing Address:** 677 Church Street NE

**Mailing City:** Marietta

**Mailing Zip:** 30060-1148

#### 2. Report Period

Please report data for the hospital fiscal year ending during calendar year 2009 only.

***Do not use a different report period.***

**Please indicate your hospital fiscal year.**

From: 7/1/2009 To:6/30/2010

**Please indicate your cost report year.**

From: 07/01/2009 To:06/30/2010

Check the box to the right if your facility was **not** operational for the entire year.

If your facility was **not** operational for the entire year, provide the dates the facility was operational.

### Part B : Survey Contact Information

*Person authorized to respond to inquiries about the responses to this survey.*

**Contact Name:** Ebenezer Erzuah

**Contact Title:** Director of Reimbursement

**Phone:** 770-792-5080

**Fax:** 770-792-5272

**E-mail:** ebenezer.erzuah@wellstar.org

## Part C : Financial Data and Indigent and Charity Care

### 1. Financial Table

Please report the following data elements. Data reported here must balance in other parts of the HFS.

Revenue or Expense	Amount
Inpatient Gross Patient Revenue	983,141,371
Total Inpatient Admissions accounting for Inpatient Revenue	39,562
Outpatient Gross Patient Revenue	754,867,124
Total Outpatient Visits accounting for Outpatient Revenue	266,644
Medicare Contractual Adjustments	512,375,276
Medicaid Contractual Adjustments	105,333,888
Other Contractual Adjustments:	399,969,269
Hill Burton Obligations:	0
Bad Debt (net of recoveries):	74,522,269
Uncompensated Indigent Care (net):	52,923,172
Uncompensated Charity Care (net):	22,256,374
Other Free Care:	12,442,705
Other Revenue/Gains:	7,079,526
Total Expenses:	494,778,748

### 2. Types of Other Free Care

Please enter the amount for each type of other free care. The amounts entered here must equal the total "Other Free Care" reported in Part C. Question 1. Use the blank line to indicate the type description and amount for other free care that is not included in the types listed.

Other Free Care Type	Other Free Care Amount
Self-Pay/Uninsured Discounts	0
Admin Discounts	0
Employee Discounts	0
	0
<b>Total</b>	<b>0</b>

## Part D : Indigent/Charity Care Policies and Agreements

### 1. Formal Written Policy

Did the hospital have a formal written policy or written policies concerning the provision of indigent and/or charity care during 2009? (Check box if yes.)

### 2. Effective Date

What was the effective date of the policy or policies in effect during 2009?

01/01/2001

### 3. Person Responsible

Please indicate the title or position held by the person most responsible for adherence to or interpretation of the policy or policies you will provide the department.?

Vice President-Revenue Cycle

#### **4. Charity Care Provisions**

Did the policy or policies include provisions for the care that is defined as charity pursuant to HFMA guidelines and the definitions contained in the Glossary that accompanies this survey (i.e., a sliding fee scale or the accomodation to provide care without the expectation of compensation for patients whose individual or family income exceeds 125% of federal poverty level guidelines)? (Check box if yes.)

#### **5. Maximum Income Level**

If you had a provision for charity care in your policy, as reflected by responding yes to item 4, what was the maximum income level, expressed as a percentage of the federal poverty guidelines, for a patient to be considered for charity care (e.g., 185%, 200%, 235%, etc.)?

200%

## 6. Agreements Concerning the Receipt of Government Funds

Did the hospital have an agreement or agreements with any city or county concerning the receipt of government funds for indigent and/or charity care during 2009? (Check box if yes.)

### Part E : Indigent And Charity Care

#### 1. Gross Indigent and Charity Care Charges

Please indicate the totals for indigent and charity care for the categories provided below. If the hospital used a sliding fee scale for certain charity patients, only the net charges to charity should be reported (i.e., gross patient charges less any payments received from or billed to the patient.) Total Uncompensated I/C Care must balance to totals reported in Part C.

Patient Type	Indigent Care	Charity Care	Total
Inpatient	30,333,806	12,513,361	42,847,167
Outpatient	22,589,366	9,743,013	32,332,379
<b>Total</b>	<b>52,923,172</b>	<b>22,256,374</b>	<b>75,179,546</b>

#### 2. Sources of Indigent and Charity Care Funding

Please indicate the source of funding for indigent and/or charity care in the table below.

Source of Funding	Amount
Home County	0
Other Counties	0
City Or Cities	0
Hospital Authority	0
State Programs And Any Other State Funds (Do Not Include Indigent Care Trust Funds)	0
Federal Government	0
Non-Government Sources	0
Charitable Contributions	0
Trust Fund From Sale Of Public Hospital	0
All Other	0
<b>Total</b>	<b>0</b>

#### 3. Net Uncompensated Indigent and Charity Care Charges

Total net indigent care must balance to Part C net indigent care and total net charity care must balance to Part C net charity care.

Patient Type	Indigent Care	Charity Care	Total
Inpatient	30,333,806	12,513,361	42,847,167
Outpatient	22,589,366	9,743,013	32,332,379
<b>Total</b>	<b>52,923,172</b>	<b>22,256,374</b>	<b>75,179,546</b>

## Part F : Patient Origin

### 1. Total Gross Indigent/Charity Care By Charges County

Please report Indigent/Charity Care by County in the following categories. For non Georgia use Alabama, Florida, North Carolina, South Carolina, Tennessee, or Other-Out-of-State.

To add a row press the button. To delete a row press the minus button at the end of the row.

(You may enter the data on the web form or upload the data to the web form using the .csv file.)

Inp Ad-I = Inpatient Admissions (Indigent Care)

Inp Ch-I = Inpatient Charges (Indigent Care)

Out Vis-I = Outpatient Visits (Indigent Care)

Out Ch-I = Outpatient Charges (Indigent Care)

Inp Ad-C = Inpatient Admissions (Charity Care)

Inp Ch-C = Inpatient Charges (Charity Care)

Out Vis-C = Outpatient Visits (Charity Care)

Out Ch-C = Outpatient Charges (Charity Care)

County	Inp Ad-I	Inp Ch-I	Out Vis-I	Out Ch-I	Inp Ad-C	Inp Ch-C	Out Vis-C	Out Ch-C
Baker	0	0	0	0	0	0	2	0
Banks	0	0	0	0	0	0	4	2,741
Barrow	0	0	2	501	1	1,026	2	4,669
Bartow	62	805,472	352	679,818	120	623,650	384	249,914
Bibb	0	0	1	364	0	0	0	0
Bulloch	0	0	1	3,905	0	0	0	0
Camden	0	0	0	0	0	0	1	15,898
Carroll	11	436,308	23	33,075	10	37,418	37	3,965
Catoosa	0	0	3	47	0	0	0	0
Chatham	0	0	0	0	1	955	6	1,840
Chattahoochee	0	0	0	0	0	0	2	0
Cherokee	314	4,996,178	1,156	2,280,252	487	2,129,897	1,648	1,305,655
Clayton	3	5,394	9	8,611	0	0	0	0
Cobb	1,558	18,824,983	8,532	16,202,502	1,594	7,580,989	6,932	6,073,406
Coffee	0	0	1	72	0	0	0	0
Colquitt	0	0	0	0	0	0	2	0
Columbia	0	0	15	135,319	0	0	0	0
Coweta	1	19,982	4	1,069	3	490	6	126
Dawson	0	0	0	0	0	0	2	0
DeKalb	11	143,696	54	120,587	9	36,934	65	62,701
Douglas	50	833,121	187	433,802	61	580,392	176	151,803
Fannin	2	19,664	6	22,676	2	28,116	11	20,288
Fayette	5	109,665	9	2,410	0	0	0	0
Floyd	3	20,749	6	11,505	4	3,248	8	10,486
Forsyth	2	13,641	17	27,168	0	0	13	24,124
Fulton	39	395,353	167	451,536	43	281,706	209	379,564
Gilmer	18	52,507	27	63,503	10	638	56	37,618
Glynn	1	120	1	934	0	0	0	0
Gordon	6	182,065	11	36,658	6	3,472	16	104,324
Gwinnett	8	107,876	35	157,802	8	255,938	26	25,127
Habersham	0	0	1	438	2	0	0	0
Hall	2	102,476	12	25,474	0	0	3	4,976

Haralson	3	28,407	11	23,126	0	0	11	6,479
Hart	0	0	0	0	0	0	3	11,425
Henry	0	0	5	5,222	3	4,731	11	6,767
Houston	2	205,805	2	12,246	0	0	0	0
Jackson	0	0	2	3,277	0	0	0	0
Jasper	0	0	1	982	0	0	0	0
Macon	0	0	0	0	0	0	2	50
Murray	3	14,958	15	101,732	2	0	2	6,077
Muscogee	1	1,384	2	684	0	0	0	0
NA	0	0	0	0	0	0	0	0
Newton	0	0	17	26,630	0	0	3	6,301
Oconee	0	0	0	0	0	0	1	190
Other Out of State	23	736,885	90	232,632	48	249,738	250	323,782
Paulding	122	1,891,529	488	1,044,539	250	628,526	757	763,323
Peach	0	0	0	0	1	30	0	0
Pickens	16	186,981	56	249,107	32	39,866	58	87,804
Pike	0	0	0	0	1	863	0	0
Polk	6	108,712	30	56,482	10	187	22	38,833
Putnam	0	0	0	0	1	21,204	0	0
Rabun	0	0	0	0	1	105	0	0
Rockdale	0	0	3	13,851	0	0	1	275
Spalding	1	3,817	0	0	2	2,042	1	603
Towns	0	0	0	0	0	0	2	570
Troup	1	120	2	12,076	0	0	0	0
Union	2	60,058	1	6,235	0	0	10	10,115
Upson	1	25,900	1	50	0	0	0	0
Walker	0	0	1	211	0	0	0	0
Walton	0	0	2	2,106	0	0	2	0
White	0	0	1	78,343	1	1,200	4	319
Whitfield	0	0	3	19,807	0	0	7	875
<b>Total</b>	<b>2,277</b>	<b>30,333,806</b>	<b>11,365</b>	<b>22,589,366</b>	<b>2,713</b>	<b>12,513,361</b>	<b>10,758</b>	<b>9,743,013</b>

## Indigent Care Trust Fund Addendum

### 1. Indigent Care Trust Fund

Did your hospital receive funds from the Indigent Care Trust Fund during its Fiscal Year 2009?  
(Check box if yes.)

### 2. Amount Charged to ICTF

Indicate the amount charged to the ICTF by each State Fiscal Year (SFY) and for each of the patient categories indicated below during Hospital Fiscal Year 2009.

Patient Category		SFY 2008	SFY2009	SFY2010
		7/1/07-6/30/08	7/1/08-6/30/09	7/1/09-6/30/10
A.	Qualified Medically Indigent Patients with incomes up to 125% of the Federal Poverty Level Guidelines and served without charge.	0	598,062	887,460
B.	Medically Indigent Patients with incomes between 125% and 200% of the Federal Poverty Level Guidelines where adjustments were made to patient amounts due in accordance with an established sliding scale.	0	0	0
C.	Other Patients in accordance with the department approved policy.	0	0	0

### 3. Patients Served

Indicate the number of patients served by SFY.

SFY 2008	SFY2009	SFY2010
7/1/07-6/30/08	7/1/08-6/30/09	7/1/09-6/30/10
0	184	173

## Reconciliation Addendum

This section is printed in landscape format on a separate PDF file.

## Electronic Signature

Please note that the survey WILL NOT BE ACCEPTED without the authorized signature of the Chief Executive Officer or Executive Director (principal officer) of the facility. The signature can be completed only AFTER all survey data has been finalized. By law, the signatory is attesting under penalty of law that the information is accurate and complete.

I state, certify and attest that to the best of my knowledge upon conducting due diligence to assure the accuracy and completeness of all data, and based upon my affirmative review of the entire completed survey, this completed survey contains no untrue statement, or inaccurate data, nor omits requested material information or data. I further state, certify and attest that I have reviewed the entire contents of the completed survey with all appropriate staff of the facility. I further understand that inaccurate, incomplete or omitted data could lead to sanctions against me or my facility. I further understand that a typed version of my name is being accepted as my original signature pursuant to the Georgia Electronic Records and Signature Act.

**Signature of Chief Executive:** Gregory L. Simone, M.D.

**Date:** 8/5/2010

**Title:** President and Chief Executive Officer

I hereby certify that I am the financial officer authorized to sign this form and that the information is true and accurate. I further understand that a typed version of my name is being accepted as my original signature pursuant to the Georgia Electronic Records and Signature Act.

**Signature of Financial Officer:** Jim Budzinski

**Date:** 8/5/2010

**Title:** Executive Vice President & CFO

**Comments:**