



## 2010 Hospital Financial Survey

### Part A : General Information

#### 1. Identification

UID:HOSP546

**Facility Name:** WellStar Cobb Hospital

**County:** Cobb

**Street Address:** 3950 Austell Road

**City:** Austell

**Zip:** 30106-1174

**Mailing Address:** 3950 Austell Road

**Mailing City:** Austell

**Mailing Zip:** 30106-1174

#### 2. Report Period

Please report data for the hospital fiscal year ending during calendar year 2010 only.

***Do not use a different report period.***

**Please indicate your hospital fiscal year.**

From: 7/1/2009 To:6/30/2010

**Please indicate your cost report year.**

From: 07/01/2009 To:06/30/2010

Check the box to the right if your facility was **not** operational for the entire year.

If your facility was **not** operational for the entire year, provide the dates the facility was operational.

### Part B : Survey Contact Information

*Person authorized to respond to inquiries about the responses to this survey.*

**Contact Name:** Ebenezer Erzuah

**Contact Title:** Director of Reimbursement

**Phone:** 770-792-5080

**Fax:** 770-792-5272

**E-mail:** ebenezer.erzuah@wellstar.org

## Part C : Financial Data and Indigent and Charity Care

### 1. Financial Table

Please report the following data elements. Data reported here must balance in other parts of the HFS.

Revenue or Expense	Amount
Inpatient Gross Patient Revenue	597,880,212
Total Inpatient Admissions accounting for Inpatient Revenue	26,406
Outpatient Gross Patient Revenue	403,619,358
Total Outpatient Visits accounting for Outpatient Revenue	127,396
Medicare Contractual Adjustments	272,170,949
Medicaid Contractual Adjustments	131,727,326
Other Contractual Adjustments:	182,676,861
Hill Burton Obligations:	0
Bad Debt (net of recoveries):	65,228,278
Uncompensated Indigent Care (net):	35,957,450
Uncompensated Charity Care (net):	12,997,763
Other Free Care:	9,881,301
Other Revenue/Gains:	3,792,145
Total Expenses:	278,472,096

### 2. Types of Other Free Care

Please enter the amount for each type of other free care. The amounts entered here must equal the total "Other Free Care" reported in Part C. Question 1. Use the blank line to indicate the type description and amount for other free care that is not included in the types listed.

Other Free Care Type	Other Free Care Amount
Self-Pay/Uninsured Discounts	0
Admin Discounts	0
Employee Discounts	0
	0
<b>Total</b>	<b>0</b>

## Part D : Indigent/Charity Care Policies and Agreements

### 1. Formal Written Policy

Did the hospital have a formal written policy or written policies concerning the provision of indigent and/or charity care during 2010? (Check box if yes.)

### 2. Effective Date

What was the effective date of the policy or policies in effect during 2010?

07/01/2009

### 3. Person Responsible

Please indicate the title or position held by the person most responsible for adherence to or interpretation of the policy or policies you will provide the department.?

Vice-President-Revenue Cycle

#### **4. Charity Care Provisions**

Did the policy or policies include provisions for the care that is defined as charity pursuant to HFMA guidelines and the definitions contained in the Glossary that accompanies this survey (i.e., a sliding fee scale or the accomodation to provide care without the expectation of compensation for patients whose individual or family income exceeds 125% of federal poverty level guidelines)? (Check box if yes.)

#### **5. Maximum Income Level**

If you had a provision for charity care in your policy, as reflected by responding yes to item 4, what was the maximum income level, expressed as a percentage of the federal poverty guidelines, for a patient to be considered for charity care (e.g., 185%, 200%, 235%, etc.)?

200%

## 6. Agreements Concerning the Receipt of Government Funds

Did the hospital have an agreement or agreements with any city or county concerning the receipt of government funds for indigent and/or charity care during 2010? (Check box if yes.)

### Part E : Indigent And Charity Care

#### 1. Gross Indigent and Charity Care Charges

Please indicate the totals for indigent and charity care for the categories provided below. If the hospital used a sliding fee scale for certain charity patients, only the net charges to charity should be reported (i.e., gross patient charges less any payments received from or billed to the patient.) Total Uncompensated I/C Care must balance to totals reported in Part C.

Patient Type	Indigent Care	Charity Care	Total
Inpatient	19,209,277	7,163,925	26,373,202
Outpatient	16,748,173	5,833,838	22,582,011
<b>Total</b>	<b>35,957,450</b>	<b>12,997,763</b>	<b>48,955,213</b>

#### 2. Sources of Indigent and Charity Care Funding

Please indicate the source of funding for indigent and/or charity care in the table below.

Source of Funding	Amount
Home County	0
Other Counties	0
City Or Cities	0
Hospital Authority	0
State Programs And Any Other State Funds (Do Not Include Indigent Care Trust Funds)	0
Federal Government	0
Non-Government Sources	0
Charitable Contributions	0
Trust Fund From Sale Of Public Hospital	0
All Other	0
<b>Total</b>	<b>0</b>

#### 3. Net Uncompensated Indigent and Charity Care Charges

Total net indigent care must balance to Part C net indigent care and total net charity care must balance to Part C net charity care.

Patient Type	Indigent Care	Charity Care	Total
Inpatient	19,209,277	7,163,925	26,373,202
Outpatient	16,748,173	5,833,838	22,582,011
<b>Total</b>	<b>35,957,450</b>	<b>12,997,763</b>	<b>48,955,213</b>

## Part F : Patient Origin

### 1. Total Gross Indigent/Charity Care By Charges County

Please report Indigent/Charity Care by County in the following categories. For non Georgia use Alabama, Florida, North Carolina, South Carolina, Tennessee, or Other-Out-of-State.

To add a row press the button. To delete a row press the minus button at the end of the row.

(You may enter the data on the web form or upload the data to the web form using the .csv file.)

Inp Ad-I = Inpatient Admissions (Indigent Care)

Inp Ch-I = Inpatient Charges (Indigent Care)

Out Vis-I = Outpatient Visits (Indigent Care)

Out Ch-I = Outpatient Charges (Indigent Care)

Inp Ad-C = Inpatient Admissions (Charity Care)

Inp Ch-C = Inpatient Charges (Charity Care)

Out Vis-C = Outpatient Visits (Charity Care)

Out Ch-C = Outpatient Charges (Charity Care)

County	Inp Ad-I	Inp Ch-I	Out Vis-I	Out Ch-I	Inp Ad-C	Inp Ch-C	Out Vis-C	Out Ch-C
Appling	0	0	1	514	0	0	0	0
Barrow	0	0	7	6,646	0	0	0	0
Bartow	4	73,890	69	69,594	3	2,100	29	11,318
Bibb	0	0	2	2,318	0	0	2	7,686
Butts	0	0	0	0	0	0	1	212
Carroll	16	68,430	86	216,028	67	159,838	186	105,575
Catoosa	0	0	23	21,645	0	0	1	736
Chatham	3	88,710	2	5,921	0	0	2	4,989
Chattooga	0	0	9	12,377	0	0	0	0
Cherokee	8	96,857	43	78,996	13	37,121	42	16,687
Clayton	1	18,347	6	11,835	1	4,338	11	2,095
Cobb	1,141	13,555,991	9,337	12,805,312	976	4,418,431	5,251	3,272,287
Coweta	0	0	0	0	2	790	7	1,618
Dade	0	0	0	0	1	21,869	2	1,044
Decatur	0	0	1	389	1	1,721	0	0
DeKalb	13	101,803	23	28,040	2	40,777	30	23,380
Dodge	0	0	1	918	0	0	0	0
Dooly	0	0	0	0	0	0	2	0
Douglas	200	1,757,982	1,148	1,458,747	280	985,698	1,255	761,119
Fannin	0	0	0	0	0	0	3	100
Fayette	0	0	1	2,875	0	0	0	0
Floyd	0	0	10	6,173	0	0	2	300
Forsyth	0	0	4	10,253	0	0	4	0
Franklin	0	0	5	9,189	0	0	0	0
Fulton	42	1,006,262	245	324,764	49	142,991	229	84,217
Gilmer	0	0	1	1,227	1	1,095	4	601
Gordon	0	0	1	379	1	91	3	1,399
Gwinnett	1	750	33	22,501	10	2,738	22	10,923
Habersham	0	0	3	7,702	1	0	1	0
Hall	1	225	2	9,288	0	0	0	0
Hancock	0	0	2	4,755	0	0	0	0
Haralson	1	11,685	26	24,468	11	5,137	48	33,108

Heard	0	0	0	0	0	0	1	1,795
Henry	4	404	32	8,186	1	1,004	19	120,156
Jackson	0	0	0	0	0	0	1	185
Jefferson	0	0	1	2,243	0	0	0	0
Lumpkin	0	0	1	1,793	0	0	0	0
Marion	0	0	0	0	0	0	1	307
Morgan	0	0	2	2,596	0	0	0	0
Muscogee	1	900	4	1,549	0	0	6	9,862
Newton	0	0	10	16,952	0	0	7	2,251
Other Out of State	18	580,347	83	148,558	19	77,117	281	380,198
Paulding	210	1,798,257	933	1,317,691	300	1,101,567	1,247	851,202
Pickens	3	17,250	0	0	1	3,269	7	4,095
Pike	0	0	0	0	0	0	1	100
Polk	5	28,676	28	67,875	12	141,883	40	91,404
Rockdale	0	0	3	1,075	2	4,117	8	18,921
Spalding	0	0	1	14,722	1	3,403	2	13,334
Taylor	0	0	1	889	0	0	0	0
Thomas	1	1,068	0	0	0	0	0	0
Troup	0	0	3	697	1	6,830	1	400
Turner	0	0	1	87	0	0	0	0
Twiggs	0	0	1	2,255	0	0	0	0
Union	1	1,443	2	1,001	0	0	0	0
Walton	0	0	3	7,101	0	0	0	0
Whitfield	0	0	8	10,049	0	0	2	234
<b>Total</b>	<b>1,674</b>	<b>19,209,277</b>	<b>12,208</b>	<b>16,748,173</b>	<b>1,756</b>	<b>7,163,925</b>	<b>8,761</b>	<b>5,833,838</b>

## Indigent Care Trust Fund Addendum

### 1. Indigent Care Trust Fund

Did your hospital receive funds from the Indigent Care Trust Fund during its Fiscal Year 2010?  
(Check box if yes.)

### 2. Amount Charged to ICTF

Indicate the amount charged to the ICTF by each State Fiscal Year (SFY) and for each of the patient categories indicated below during Hospital Fiscal Year 2010.

Patient Category		SFY 2010	SFY2010	SFY2012
		7/1/09-6/30/10	7/1/10-6/30/11	7/1/11-6/30/12
A.	Qualified Medically Indigent Patients with incomes up to 125% of the Federal Poverty Level Guidelines and served without charge.	0	6,155,100	0
B.	Medically Indigent Patients with incomes between 125% and 200% of the Federal Poverty Level Guidelines where adjustments were made to patient amounts due in accordance with an established sliding scale.	0	0	0
C.	Other Patients in accordance with the department approved policy.	0	0	0

### 3. Patients Served

Indicate the number of patients served by SFY.

SFY 2010	SFY2010	SFY2012
7/1/09-6/30/10	7/1/10-6/30/11	7/1/11-6/30/12
0	1,209	0

## Reconciliation Addendum

This section is printed in landscape format on a separate PDF file.

## Electronic Signature

Please note that the survey WILL NOT BE ACCEPTED without the authorized signature of the Chief Executive Officer or Executive Director (principal officer) of the facility. The signature can be completed only AFTER all survey data has been finalized. By law, the signatory is attesting under penalty of law that the information is accurate and complete.

I state, certify and attest that to the best of my knowledge upon conducting due diligence to assure the accuracy and completeness of all data, and based upon my affirmative review of the entire completed survey, this completed survey contains no untrue statement, or inaccurate data, nor omits requested material information or data. I further state, certify and attest that I have reviewed the entire contents of the completed survey with all appropriate staff of the facility. I further understand that inaccurate, incomplete or omitted data could lead to sanctions against me or my facility. I further understand that a typed version of my name is being accepted as my original signature pursuant to the Georgia Electronic Records and Signature Act.

**Signature of Chief Executive:** A. James Budzinski

**Date:** 7/8/2011

**Title:** Acting CEO

I hereby certify that I am the financial officer authorized to sign this form and that the information is true and accurate. I further understand that a typed version of my name is being accepted as my original signature pursuant to the Georgia Electronic Records and Signature Act.

**Signature of Financial Officer:** Darold Ethridge

**Date:** 7/8/2011

**Title:** Acting CFO

**Comments:**