



## 2010 Hospital Financial Survey

### Part A : General Information

#### 1. Identification

UID:HOSP615

**Facility Name:** WellStar Kennestone Hospital

**County:** Cobb

**Street Address:** 677 Church Street NE

**City:** Marietta

**Zip:** 30060-1148

**Mailing Address:** 677 Church Street NE

**Mailing City:** Marietta

**Mailing Zip:** 30060-1148

#### 2. Report Period

Please report data for the hospital fiscal year ending during calendar year 2010 only.

**Do not use a different report period.**

**Please indicate your hospital fiscal year.**

From: 7/1/2009 To:6/30/2010

**Please indicate your cost report year.**

From: 07/01/2009 To:06/30/2010

Check the box to the right if your facility was **not** operational for the entire year.

If your facility was **not** operational for the entire year, provide the dates the facility was operational.

### Part B : Survey Contact Information

*Person authorized to respond to inquiries about the responses to this survey.*

**Contact Name:** Ebenezer Erzuah

**Contact Title:** Director of Reimbursement

**Phone:** 770-792-5080

**Fax:** 770-792-5272

**E-mail:** ebenezer.erzuah@wellstar.org

## Part C : Financial Data and Indigent and Charity Care

### 1. Financial Table

Please report the following data elements. Data reported here must balance in other parts of the HFS.

Revenue or Expense	Amount
Inpatient Gross Patient Revenue	1,103,253,784
Total Inpatient Admissions accounting for Inpatient Revenue	40,110
Outpatient Gross Patient Revenue	896,817,652
Total Outpatient Visits accounting for Outpatient Revenue	279,822
Medicare Contractual Adjustments	583,259,987
Medicaid Contractual Adjustments	142,072,551
Other Contractual Adjustments:	459,964,650
Hill Burton Obligations:	0
Bad Debt (net of recoveries):	97,476,063
Uncompensated Indigent Care (net):	61,490,846
Uncompensated Charity Care (net):	30,219,814
Other Free Care:	11,422,617
Other Revenue/Gains:	7,224,156
Total Expenses:	523,169,543

### 2. Types of Other Free Care

Please enter the amount for each type of other free care. The amounts entered here must equal the total "Other Free Care" reported in Part C. Question 1. Use the blank line to indicate the type description and amount for other free care that is not included in the types listed.

Other Free Care Type	Other Free Care Amount
Self-Pay/Uninsured Discounts	0
Admin Discounts	0
Employee Discounts	0
	0
<b>Total</b>	<b>0</b>

## Part D : Indigent/Charity Care Policies and Agreements

### 1. Formal Written Policy

Did the hospital have a formal written policy or written policies concerning the provision of indigent and/or charity care during 2010? (Check box if yes.)

### 2. Effective Date

What was the effective date of the policy or policies in effect during 2010?

07/01/2009

### 3. Person Responsible

Please indicate the title or position held by the person most responsible for adherence to or interpretation of the policy or policies you will provide the department.?

Vice President--Revenue Cycle

#### **4. Charity Care Provisions**

Did the policy or policies include provisions for the care that is defined as charity pursuant to HFMA guidelines and the definitions contained in the Glossary that accompanies this survey (i.e., a sliding fee scale or the accomodation to provide care without the expectation of compensation for patients whose individual or family income exceeds 125% of federal poverty level guidelines)? (Check box if yes.)

#### **5. Maximum Income Level**

If you had a provision for charity care in your policy, as reflected by responding yes to item 4, what was the maximum income level, expressed as a percentage of the federal poverty guidelines, for a patient to be considered for charity care (e.g., 185%, 200%, 235%, etc.)?

200%

## 6. Agreements Concerning the Receipt of Government Funds

Did the hospital have an agreement or agreements with any city or county concerning the receipt of government funds for indigent and/or charity care during 2010? (Check box if yes.)

### Part E : Indigent And Charity Care

#### 1. Gross Indigent and Charity Care Charges

Please indicate the totals for indigent and charity care for the categories provided below. If the hospital used a sliding fee scale for certain charity patients, only the net charges to charity should be reported (i.e., gross patient charges less any payments received from or billed to the patient.) Total Uncompensated I/C Care must balance to totals reported in Part C.

Patient Type	Indigent Care	Charity Care	Total
Inpatient	34,943,165	15,564,928	50,508,093
Outpatient	26,547,681	14,654,886	41,202,567
<b>Total</b>	<b>61,490,846</b>	<b>30,219,814</b>	<b>91,710,660</b>

#### 2. Sources of Indigent and Charity Care Funding

Please indicate the source of funding for indigent and/or charity care in the table below.

Source of Funding	Amount
Home County	0
Other Counties	0
City Or Cities	0
Hospital Authority	0
State Programs And Any Other State Funds (Do Not Include Indigent Care Trust Funds)	0
Federal Government	0
Non-Government Sources	0
Charitable Contributions	0
Trust Fund From Sale Of Public Hospital	0
All Other	0
<b>Total</b>	<b>0</b>

#### 3. Net Uncompensated Indigent and Charity Care Charges

Total net indigent care must balance to Part C net indigent care and total net charity care must balance to Part C net charity care.

Patient Type	Indigent Care	Charity Care	Total
Inpatient	34,943,165	15,564,928	50,508,093
Outpatient	26,547,681	14,654,886	41,202,567
<b>Total</b>	<b>61,490,846</b>	<b>30,219,814</b>	<b>91,710,660</b>

## Part F : Patient Origin

### 1. Total Gross Indigent/Charity Care By Charges County

Please report Indigent/Charity Care by County in the following categories. For non Georgia use Alabama, Florida, North Carolina, South Carolina, Tennessee, or Other-Out-of-State.

To add a row press the button. To delete a row press the minus button at the end of the row.

(You may enter the data on the web form or upload the data to the web form using the .csv file.)

Inp Ad-I = Inpatient Admissions (Indigent Care)

Inp Ch-I = Inpatient Charges (Indigent Care)

Out Vis-I = Outpatient Visits (Indigent Care)

Out Ch-I = Outpatient Charges (Indigent Care)

Inp Ad-C = Inpatient Admissions (Charity Care)

Inp Ch-C = Inpatient Charges (Charity Care)

Out Vis-C = Outpatient Visits (Charity Care)

Out Ch-C = Outpatient Charges (Charity Care)

County	Inp Ad-I	Inp Ch-I	Out Vis-I	Out Ch-I	Inp Ad-C	Inp Ch-C	Out Vis-C	Out Ch-C
Bacon	0	0	1	2,156	0	0	0	0
Barrow	2	59,842	4	7,374	1	0	7	0
Bartow	77	958,891	501	990,217	127	649,353	476	553,621
Bibb	1	727	2	0	1	560	1	15,736
Butts	0	0	0	0	0	0	1	521
Candler	0	0	0	0	0	0	3	2,501
Carroll	5	131,156	20	82,994	30	166,542	55	36,691
Catoosa	0	0	2	26	0	0	3	4,064
Chatham	0	0	0	0	3	12,321	1	1,580
Chattooga	0	0	3	12,795	0	0	0	0
Cherokee	255	4,987,539	1,233	2,677,044	513	2,845,457	2,093	2,878,249
Clarke	0	0	4	8,440	2	0	3	2,485
Clayton	2	57,084	12	11,896	1	1,000	9	3,555
Cobb	1,388	23,087,882	9,663	19,603,264	1,711	8,682,352	8,099	8,198,398
Coffee	0	0	1	16	0	0	0	0
Colquitt	0	0	0	0	0	0	2	0
Columbia	2	35,700	17	278,469	0	0	5	2,570
Coweta	2	34,222	1	219	0	0	1	5,058
Dawson	0	0	7	11,849	1	2,500	2	721
Decatur	0	0	1	1,892	0	0	2	0
DeKalb	8	140,501	56	317,051	14	463,675	68	137,965
Dodge	0	0	0	0	1	244	3	252
Dougherty	0	0	0	0	0	0	1	1,265
Douglas	46	1,118,053	214	283,093	62	407,430	201	274,787
Fannin	5	39,520	11	9,024	8	2,993	25	185,838
Fayette	0	0	0	0	1	12,880	2	1,849
Floyd	0	0	6	8,986	3	1,855	5	31,172
Forsyth	5	13,418	21	14,293	1	950	12	1,591
Fulton	31	1,268,495	172	511,886	33	184,345	227	362,455
Gilmer	5	70,295	41	115,271	12	91,458	40	47,968
Glynn	0	0	1	674	0	0	0	0
Gordon	5	95,108	6	3,170	4	10,247	24	15,674

Gwinnett	5	36,811	19	33,899	5	8,170	33	43,570
Habersham	0	0	0	0	4	1,863	1	228
Hall	1	225	2	65,308	2	13,891	5	66,837
Hancock	1	12,688	0	0	0	0	0	0
Haralson	1	42,789	13	15,143	3	27,912	7	7,103
Henry	1	204	7	39,774	4	7,305	5	1,353
Houston	1	1,554	0	0	0	0	0	0
Jackson	0	0	1	3	2	35,196	3	125
Jefferson	0	0	2	1,650	0	0	0	0
Laurens	1	1,100	1	7,813	0	0	2	0
Lee	0	0	0	0	2	350	0	0
Lowndes	0	0	1	5,643	0	0	0	0
Macon	0	0	0	0	1	0	1	0
Murray	0	0	0	0	0	0	1	669
Muscogee	0	0	6	21,330	0	0	1	2,556
Newton	1	36,286	3	2,956	0	0	4	21,912
Oglethorpe	2	51,214	2	1,263	0	0	0	0
Other Out of State	25	468,337	102	264,857	40	404,447	283	500,248
Paulding	139	1,926,989	577	865,780	303	1,472,403	1,089	810,623
Pickens	16	75,821	72	143,260	30	46,294	119	112,049
Polk	5	151,256	15	53,682	12	7,722	32	18,392
Putnam	0	0	0	0	1	1,100	0	0
Rabun	0	0	0	0	0	0	1	526
Rockdale	0	0	10	23,504	0	0	3	94,667
Spalding	0	0	1	754	2	0	1	857
Talbot	0	0	0	0	0	0	1	823
Towns	0	0	0	0	0	0	2	0
Troup	0	0	0	0	0	0	1	722
Union	3	8,355	5	29,428	0	0	16	180,594
Upson	0	0	2	12,678	0	0	0	0
Walton	0	0	0	0	1	246	2	0
White	0	0	1	273	0	0	0	0
Whitfield	0	0	8	6,584	2	1,867	14	24,466
Worth	1	31,103	0	0	0	0	0	0
<b>Total</b>	<b>2,042</b>	<b>34,943,165</b>	<b>12,850</b>	<b>26,547,681</b>	<b>2,943</b>	<b>15,564,928</b>	<b>12,998</b>	<b>14,654,886</b>

## Indigent Care Trust Fund Addendum

### 1. Indigent Care Trust Fund

Did your hospital receive funds from the Indigent Care Trust Fund during its Fiscal Year 2010?  
(Check box if yes.)

### 2. Amount Charged to ICTF

Indicate the amount charged to the ICTF by each State Fiscal Year (SFY) and for each of the patient categories indicated below during Hospital Fiscal Year 2010.

Patient Category		SFY 2010	SFY2010	SFY2012
		7/1/09-6/30/10	7/1/10-6/30/11	7/1/11-6/30/12
A.	Qualified Medically Indigent Patients with incomes up to 125% of the Federal Poverty Level Guidelines and served without charge.	0	1,153,177	0
B.	Medically Indigent Patients with incomes between 125% and 200% of the Federal Poverty Level Guidelines where adjustments were made to patient amounts due in accordance with an established sliding scale.	0	0	0
C.	Other Patients in accordance with the department approved policy.	0	0	0

### 3. Patients Served

Indicate the number of patients served by SFY.

SFY 2010	SFY2010	SFY2012
7/1/09-6/30/10	7/1/10-6/30/11	7/1/11-6/30/12
0	329	0

## Reconciliation Addendum

This section is printed in landscape format on a separate PDF file.

## Electronic Signature

Please note that the survey WILL NOT BE ACCEPTED without the authorized signature of the Chief Executive Officer or Executive Director (principal officer) of the facility. The signature can be completed only AFTER all survey data has been finalized. By law, the signatory is attesting under penalty of law that the information is accurate and complete.

I state, certify and attest that to the best of my knowledge upon conducting due diligence to assure the accuracy and completeness of all data, and based upon my affirmative review of the entire completed survey, this completed survey contains no untrue statement, or inaccurate data, nor omits requested material information or data. I further state, certify and attest that I have reviewed the entire contents of the completed survey with all appropriate staff of the facility. I further understand that inaccurate, incomplete or omitted data could lead to sanctions against me or my facility. I further understand that a typed version of my name is being accepted as my original signature pursuant to the Georgia Electronic Records and Signature Act.

**Signature of Chief Executive:** A. James Budzinski

**Date:** 7/8/2011

**Title:** Acting CEO

I hereby certify that I am the financial officer authorized to sign this form and that the information is true and accurate. I further understand that a typed version of my name is being accepted as my original signature pursuant to the Georgia Electronic Records and Signature Act.

**Signature of Financial Officer:** Darold Ethridge

**Date:** 7/8/2011

**Title:** Acting CFO

**Comments:**