



2011 Hospital Financial Survey

Part A : General Information

1. Identification

UID:HOSP615

Facility Name: WellStar Kennestone Hospital

County: Cobb

Street Address: 677 Church Street NE

City: Marietta

Zip: 30060

Mailing Address: 677 Church Street NE

Mailing City: Marietta

Mailing Zip: 30060

2. Report Period

Please report data for the hospital fiscal year ending during calendar year 2011 only.

Do not use a different report period.

Please indicate your hospital fiscal year.

From: 7/1/2010 To:6/30/2011

Please indicate your cost report year.

From: 07/01/2010 To:06/30/2011

Check the box to the right if your facility was **not** operational for the entire year.

If your facility was **not** operational for the entire year, provide the dates the facility was operational.

Part B : Survey Contact Information

Person authorized to respond to inquiries about the responses to this survey.

Contact Name: Ebenzer Erzuah

Contact Title: Director Reimbursement

Phone: 770-792-5080

Fax: 770-792-5272

E-mail: ebenzer.erzuah@wellstar.org

Part C : Financial Data and Indigent and Charity Care

1. Financial Table

Please report the following data elements. Data reported here must balance in other parts of the HFS.

Revenue or Expense	Amount
Inpatient Gross Patient Revenue	1,221,609,042
Total Inpatient Admissions accounting for Inpatient Revenue	41,625
Outpatient Gross Patient Revenue	968,118,073
Total Outpatient Visits accounting for Outpatient Revenue	282,507
Medicare Contractual Adjustments	684,287,222
Medicaid Contractual Adjustments	169,417,344
Other Contractual Adjustments:	473,827,249
Hill Burton Obligations:	0
Bad Debt (net of recoveries):	112,304,964
Uncompensated Indigent Care (net):	84,189,489
Uncompensated Charity Care (net):	25,537,149
Other Free Care:	16,401,187
Other Revenue/Gains:	7,339,523
Total Expenses:	534,385,804

2. Types of Other Free Care

Please enter the amount for each type of other free care. The amounts entered here must equal the total "Other Free Care" reported in Part C. Question 1. Use the blank line to indicate the type description and amount for other free care that is not included in the types listed.

Other Free Care Type	Other Free Care Amount
Self-Pay/Uninsured Discounts	0
Admin Discounts	0
Employee Discounts	0
	0
Total	0

Part D : Indigent/Charity Care Policies and Agreements

1. Formal Written Policy

Did the hospital have a formal written policy or written policies concerning the provision of indigent and/or charity care during 2011? (Check box if yes.)

2. Effective Date

What was the effective date of the policy or policies in effect during 2011?

07/01/2009

3. Person Responsible

Please indicate the title or position held by the person most responsible for adherence to or interpretation of the policy or policies you will provide the department.?

Vice President - Revenue Cycle

4. Charity Care Provisions

Did the policy or policies include provisions for the care that is defined as charity pursuant to HFMA guidelines and the definitions contained in the Glossary that accompanies this survey (i.e., a sliding fee scale or the accomodation to provide care without the expectation of compensation for patients whose individual or family income exceeds 125% of federal poverty level guidelines)? (Check box if yes.)

5. Maximum Income Level

If you had a provision for charity care in your policy, as reflected by responding yes to item 4, what was the maximum income level, expressed as a percentage of the federal poverty guidelines, for a patient to be considered for charity care (e.g., 185%, 200%, 235%, etc.)?

300%

6. Agreements Concerning the Receipt of Government Funds

Did the hospital have an agreement or agreements with any city or county concerning the receipt of government funds for indigent and/or charity care during 2011? (Check box if yes.)

Part E : Indigent And Charity Care

1. Gross Indigent and Charity Care Charges

Please indicate the totals for indigent and charity care for the categories provided below. If the hospital used a sliding fee scale for certain charity patients, only the net charges to charity should be reported (i.e., gross patient charges less any payments received from or billed to the patient.) Total Uncompensated I/C Care must balance to totals reported in Part C.

Patient Type	Indigent Care	Charity Care	Total
Inpatient	47,541,388	14,987,902	62,529,290
Outpatient	36,648,101	10,549,247	47,197,348
Total	84,189,489	25,537,149	109,726,638

2. Sources of Indigent and Charity Care Funding

Please indicate the source of funding for indigent and/or charity care in the table below.

Source of Funding	Amount
Home County	0
Other Counties	0
City Or Cities	0
Hospital Authority	0
State Programs And Any Other State Funds (Do Not Include Indigent Care Trust Funds)	0
Federal Government	0
Non-Government Sources	0
Charitable Contributions	0
Trust Fund From Sale Of Public Hospital	0
All Other	0
Total	0

3. Net Uncompensated Indigent and Charity Care Charges

Total net indigent care must balance to Part C net indigent care and total net charity care must balance to Part C net charity care.

Patient Type	Indigent Care	Charity Care	Total
Inpatient	47,541,388	14,987,902	62,529,290
Outpatient	36,648,101	10,549,247	47,197,348
Total	84,189,489	25,537,149	109,726,638

Part F : Patient Origin

1. Total Gross Indigent/Charity Care By Charges County

Please report Indigent/Charity Care by County in the following categories. For non Georgia use Alabama, Florida, North Carolina, South Carolina, Tennessee, or Other-Out-of-State.

To add a row press the button. To delete a row press the minus button at the end of the row.

(You may enter the data on the web form or upload the data to the web form using the .csv file.)

Inp Ad-I = Inpatient Admissions (Indigent Care)

Inp Ch-I = Inpatient Charges (Indigent Care)

Out Vis-I = Outpatient Visits (Indigent Care)

Out Ch-I = Outpatient Charges (Indigent Care)

Inp Ad-C = Inpatient Admissions (Charity Care)

Inp Ch-C = Inpatient Charges (Charity Care)

Out Vis-C = Outpatient Visits (Charity Care)

Out Ch-C = Outpatient Charges (Charity Care)

County	Inp Ad-I	Inp Ch-I	Out Vis-I	Out Ch-I	Inp Ad-C	Inp Ch-C	Out Vis-C	Out Ch-C
Appling	0	0	2	3,249	0	0	0	0
Atkinson	0	0	0	0	1	900	0	0
Baldwin	0	0	2	2,305	0	0	0	0
Barrow	0	0	3	2,057	1	119	9	12,974
Bartow	84	916,958	545	1,041,799	96	291,975	393	321,256
Ben Hill	0	0	1	199	0	0	0	0
Bibb	0	0	2	242	0	0	2	250
Butts	0	0	2	2,677	1	1,413	0	0
Carroll	8	0	28	71,464	12	5,200	38	132,264
Catoosa	0	0	1	16	0	0	0	0
Chatham	0	0	0	0	5	3,191	7	2,553
Cherokee	412	8,171,646	1,841	4,064,856	500	2,335,703	1,853	1,375,332
Clarke	0	0	1	2,230	0	0	4	0
Clayton	8	26,827	17	41,538	3	73,123	18	5,342
Cobb	1,807	29,099,062	12,269	27,032,149	1,606	9,501,135	6,967	6,472,207
Colquitt	0	0	2	1,797	0	0	2	0
Columbia	1	18,403	14	431,048	0	0	2	0
Coweta	2	62,212	8	6,685	2	1,440	1	0
Dawson	0	0	0	0	3	2,718	2	0
DeKalb	12	650,404	50	78,381	25	684,890	48	65,059
Douglas	65	1,317,146	456	623,878	49	408,485	232	330,596
Early	0	0	0	0	0	0	2	0
Elbert	0	0	1	157	0	0	0	0
Emanuel	0	0	1	9,116	0	0	2	0
Fannin	5	154,844	19	141,544	12	15,960	27	119,000
Fayette	1	402,004	1	5,597	1	75	2	1,219
Floyd	5	100,570	8	29,900	6	4,430	8	2,564
Forsyth	6	183,086	14	37,225	7	23,966	13	20,224
Franklin	0	0	3	11,697	1	1,745	0	0
Fulton	33	801,877	201	383,734	49	326,922	186	179,774
Gilmer	9	385,094	33	158,908	11	2,152	18	9,537
Gordon	2	377,608	14	21,962	3	4,309	24	237,009

Greene	0	0	0	0	0	0	2	2,031
Gwinnett	5	195,354	46	148,896	5	3,757	31	38,719
Habersham	0	0	1	1,215	0	0	0	0
Hall	3	28,759	4	849	0	0	6	11,977
Hancock	0	0	1	2,335	0	0	0	0
Haralson	3	2,062	14	32,354	5	710	14	24,073
Hart	0	0	2	6,049	1	298	3	0
Heard	0	0	1	250	0	0	0	0
Henry	4	222,872	21	76,622	1	3,188	17	9,376
Houston	0	0	1	1,255	1	18,570	3	2,755
Jackson	0	0	5	14,671	0	0	0	0
Jefferson	0	0	0	0	0	0	2	0
Laurens	0	0	1	498	0	0	0	0
Liberty	0	0	1	50	0	0	0	0
Lincoln	1	11,514	0	0	0	0	0	0
Lumpkin	0	0	0	0	1	65	0	0
Macon	0	0	0	0	1	25	1	0
Morgan	0	0	2	1,268	0	0	0	0
Murray	0	0	1	16	0	0	1	3,516
Newton	2	4,041	4	12,600	6	19,080	3	2,170
Oconee	0	0	1	878	0	0	0	0
Oglethorpe	1	1,017	0	0	0	0	0	0
Other Out of State	47	1,393,647	181	438,453	45	361,870	216	198,416
Paulding	193	2,426,832	824	1,297,119	284	647,981	946	615,387
Peach	0	0	0	0	0	0	1	869
Pickens	20	188,213	56	82,230	30	123,255	86	85,457
Pierce	0	0	0	0	0	0	1	3,618
Pike	0	0	0	0	0	0	2	0
Polk	12	236,452	42	181,815	11	10,585	27	30,794
Putnam	0	0	0	0	0	0	1	1,845
Rabun	0	0	1	161	0	0	0	0
Richmond	3	37,953	6	12,876	0	0	2	0
Rockdale	2	60,616	3	10,583	0	0	0	0
Spalding	0	0	0	0	1	104,239	0	0
Stephens	0	0	0	0	1	1,230	0	0
Taylor	0	0	0	0	0	0	2	0
Telfair	0	0	0	0	4	875	4	0
Towns	0	0	1	2,000	0	0	0	0
Union	0	0	2	28,667	4	1,000	14	221,070
Upson	2	1,509	13	986	0	0	0	0
Walker	0	0	15	51,068	0	0	0	0
Walton	0	0	11	11,810	2	1,028	2	3,558
Warren	0	0	1	307	0	0	0	0
White	3	62,806	13	21,721	0	0	0	0

Whitfield	0	0	3	2,089	3	295	18	6,456
Total	2,761	47,541,388	16,817	36,648,101	2,800	14,987,902	11,265	10,549,247

Indigent Care Trust Fund Addendum

1. Indigent Care Trust Fund

Did your hospital receive funds from the Indigent Care Trust Fund during its Fiscal Year 2011?
(Check box if yes.)

2. Amount Charged to ICTF

Indicate the amount charged to the ICTF by each State Fiscal Year (SFY) and for each of the patient categories indicated below during Hospital Fiscal Year 2011.

Patient Category		SFY 2010	SFY2011	SFY2012
		7/1/09-6/30/10	7/1/10-6/30/11	7/1/11-6/30/12
A.	Qualified Medically Indigent Patients with incomes up to 125% of the Federal Poverty Level Guidelines and served without charge.	0	2,347,270	0
B.	Medically Indigent Patients with incomes between 125% and 200% of the Federal Poverty Level Guidelines where adjustments were made to patient amounts due in accordance with an established sliding scale.	0	0	0
C.	Other Patients in accordance with the department approved policy.	0	0	0

3. Patients Served

Indicate the number of patients served by SFY.

SFY 2010	SFY2011	SFY2012
7/1/09-6/30/10	7/1/10-6/30/11	7/1/11-6/30/12
0	505	0

Reconciliation Addendum

This section is printed in landscape format on a separate PDF file.

Electronic Signature

Please note that the survey WILL NOT BE ACCEPTED without the authorized signature of the Chief Executive Officer or Executive Director (principal officer) of the facility. The signature can be completed only AFTER all survey data has been finalized. By law, the signatory is attesting under penalty of law that the information is accurate and complete.

I state, certify and attest that to the best of my knowledge upon conducting due diligence to assure the accuracy and completeness of all data, and based upon my affirmative review of the entire completed survey, this completed survey contains no untrue statement, or inaccurate data, nor omits requested material information or data. I further state, certify and attest that I have reviewed the entire contents of the completed survey with all appropriate staff of the facility. I further understand that inaccurate, incomplete or omitted data could lead to sanctions against me or my facility. I further understand that a typed version of my name is being accepted as my original signature pursuant to the Georgia Electronic Records and Signature Act.

Signature of Chief Executive: Reynold Jennings

Date: 7/12/2012

Title: President & Chief Executive Officer

I hereby certify that I am the financial officer authorized to sign this form and that the information is true and accurate. I further understand that a typed version of my name is being accepted as my original signature pursuant to the Georgia Electronic Records and Signature Act.

Signature of Financial Officer: A. James Budzinski

Date: 7/12/2012

Title: Executive Vice President & CFO

Comments: