



GEORGIA DEPARTMENT OF  
COMMUNITY HEALTH

**2015 Home Health Survey**

**Part A : General Information**

**1. Identification**

**UID:HHA110**

**Facility Name:** Gentiva Health Services - Atlanta

**County:** Fulton

**Street Address:** Suite 1303 Hightower Trail

**City:** Atlanta

**Zip:** 30350-2919

**Mailing Address:** 1303 Hightower Trail Suite 105

**Mailing City:** Atlanta

**Mailing Zip:** 30350-2919

**Medicaid Provider?**

Check the box to the right if the agency is a medicaid provider ☒

If you indicated yes above, please report the medicaid number below.

797880700A

**Medicare Provider?**

Check the box to the right if the agency is a medicare provider ☒

If you indicated yes above, please report the medicare number below.

11-7132

**2. Report Period**

Report Data for the full twelve month period, January 1, 2015 - December 31, 2015 (365 days).

***Do not use a different report period.***

Check the box to the right if your facility was **not** operational for the entire year. ☐

If your facility was **not** operational for the entire year, provide the dates the facility was operational.

**Part B : Survey Contact Information**

*Person authorized to respond to inquiries about the responses to this survey.*

**Contact Name:** Terry Linboom

**Contact Title:** Reimbursement Accountant

**Phone:** 913-814-2937

**Fax:** 913-814-4752

**E-mail:** Terry.Linboom@gentiva.com

## Part C : Ownership, Operation and Management

### 1. Ownership, Operation and Management

As of the last day of the report period, indicate the operation/management status of the facility and provide the effective date. Using the drop-down menus, select the organization type. If the category is not applicable, the form requires you only to enter Not Applicable in the legal name field. You must enter something for each category.

#### A. Agency Owner

Full Legal Name (Or Not Applicable)	Organization Type	Effective Date
Gentiva Certified Healthcare Corp.	For Profit	09/01/2001

#### B. Owner's Parent Organization

Full Legal Name (Or Not Applicable)	Organization Type	Effective Date
Gentiva Health Services	For Profit	09/01/2001

#### C. Agency Operator

Full Legal Name (Or Not Applicable)	Organization Type	Effective Date
Not Applicable	Not Applicable	

#### D. Operator's Parent Organization

Full Legal Name (Or Not Applicable)	Organization Type	Effective Date
Not Applicable	Not Applicable	

#### E. Management Contractor

Full Legal Name (Or Not Applicable)	Organization Type	Effective Date
Not Applicable	Not Applicable	

#### F. Management's Parent Organization

Full Legal Name (Or Not Applicable)	Organization Type	Effective Date
Not Applicable	Not Applicable	

### 2. Branch Offices

If your agency has a branch office or branch offices please check the box to the right.

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### 3. Branch Office Locations

If your agency operates branch offices please provide the following information on branch locations.

Branch Office	Street Address	Street City	County	Date Est.
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## Part D : Agency Utilization and Patient Caseload Information

### **1. Health-Related Visits**

Please report the number of health-related visits (not units) during the report period by service/discipline. Also, please provide the per visit rate your agency charges for providing each of the services indicated. Use the blank lines to report other services/disciplines.

Service/Discipline	Number of Visits	Charge per Visit
Skilled Nursing	12,475	140
Physical Therapy	15,186	165
Home Health Aide	1,968	75
Occupational Therapy	5,601	165
Medical Social Services	170	175
Speech Pathology	1,497	165
	0	0
	0	0
	0	0

### **2. Agency Caseload**

Please report the total number of cases at the end of the business day on December 31,2015.

336

### **4. Completed Medicare Episodes of Care**

Provide the total number of completed Medicare episodes of care during the report year. Include all completed episodes including Low Utilization Payment Adjustments (LUPA).

355

### **5. Health-Related Patients by Race/Ethnicity**

Please report the number of health-related patients during the report period using the following race and ethnicity categories.

Race/Ethnicity	Number of Patients
American Indian/Alaska Native	2
Asian	21
Black/African American	685
Hispanic/Latino	28
Pacific Islander/Hawaiian	0
White	1,105
Multi-Racial	31

### **6. Health-Related Patients by Gender**

Report the number of health-related patients by gender served during the report period.

Gender	Number of Patients
Male	681
Female	1,191

### **7. Health-Related Visits by Payer**

Please report the number of Health-Related visits, unduplicated patients, and the gross and net

patient revenue during the report period by each payer. Please note that gross and net patient revenue totals must balance to those reported in Part E.)

Payer	Patients	Visits	Gross Revenue	Net Revenue
Medicare	1,326	28,342	9,858,737	5,485,892
Medicaid	46	557	33,847	32,328
Other Government Payers	0	0	0	0
Managed Care (HMO/PPO)	111	1,911	281,909	246,160
Other Third Party Insurers	166	2,271	370,168	315,704
Self Pay	66	466	47,299	6,887
Other Non Government	157	3,350	1,098,186	615,084

## Part E : Agency Financial Summary, Indigent and Charity Care Provided and Patient Point of Origin

### 1. Indigent and/or Charity Care Policy

Check the box to the right if the agency had a formal written policy or written policies concerning the provision of indigent and/or charity care during 2015. ☐

If you indicated yes above, please indicate the effective date of the policy or policies.

### 2. Person Responsible

Please indicate the name and title or position held by the person most responsible for adherence to or interpretation of the policy or policies you will provide the department.

### 3. Charity Care Provision

Check the box if the policy or policies included provision for the care that is defined as charity. ☐

### 4. Financial Table

Please complete the following financial table for the 2015 calendar year. Please note that Total Uncompensated Indigent and Charity Care Charges (automatically calculated by the database) should not exceed Gross Indigent and Charity Care Charges.

Revenue or Expense	Amount
Gross Patient Revenue	11,690,146
Medicare Contractual Adjustments	4,372,845
Medicaid & Peachcare Contractual Adjustments	65
Other Contractual Adjustments	568,374
<b>Total Contractual Adjustments</b>	<b>4,941,284</b>
Bad Debt	39,078
Indigent Care Gross Charges	7,729
Indigent Care Compensation	0
<b>Uncompensated Indigent Care (Net)</b>	<b>7,729</b>
Charity Care Gross Charges	0
Charity Care Compensation	0
<b>Uncompensated Charity Care (Net)</b>	<b>0</b>
Other Free Care	0
<b>Total Net Patient Revenue</b>	<b>6,702,055</b>
<b>Adjusted Gross Patient Revenue</b>	<b>7,278,158</b>
Other Revenue	0
<b>Total Net Revenue</b>	<b>6,702,055</b>
Total Expenses	0
<b>Adjusted Gross Revenue</b>	<b>7,278,158</b>
<b>Total Uncompensated I/C Care</b>	<b>7,729</b>
<b>Percent Uncompensated Indigent/Charity Care</b>	<b>0.11%</b>

### 5. Indigent or Charity Care Cases

Report the number of home health care patients who were classified as being indigent or charity care cases and for which patient charges were written off to indigent or charity care accounts as reported in Part E, Question 4 above.

3

## **6. Patient Point of Origin**

Report the number of home health care patients who were referred to your agency by each of the following healthcare points of origin

Point of Origin	Number of Patients Referred
Hospitals (via discharge planner)	880
Physicians	616
Other Home Health Agencies	3
All Other Healthcare Providers	373

## **7. Referral Hospitals**

Please provide the names of the hospitals above who referred patients during the report year.

Hospital Name	Patients Referred
EMORY JOHN'S CREEK HOSPITAL	30
EMORY UNIV HOSP-MAIN	31
EMORY UNIV HOSP-MIDTOWN	31
GWINNETT MED CTR-DULUTH	7
GWINNETT MED CTR-LAWRENCEVILLE	15
JOAN GLANCY HOSPITAL	1
KINDRED HOSPITAL	12
MEMORIAL HEALTH UNIV HOSPITAL	1
NEWTON MEDICAL CENTER	1
NORTH FULTON HOSPITAL	83
NORTH FULTON REGIONAL HOSPITAL	9
NORTHSIDE ATLANTA HOSPITAL	107
NORTHSIDE CHEROKEE HOSPITAL	3
NORTHSIDE FORSYTH HOSPITAL	31
NORTHSIDE ATLANTA HOSPITAL	72
ATLANTA VA MEDICAL CENTER	3
EASTSIDE MED CENTER	6
EASTSIDE MEDICAL CENTER SNELLVILLE	8
<b>Total</b>	<b>451</b>

## Part F : Agency Workforce Information

This information is being collected to support Georgia's healthcare workforce planning activities.

### **1. Budgeted FTE**

Please report the number of budgeted fulltime equivalents (FTEs) and the number of vacancies as of 12-31-2015.

Profession	Budgeted FTEs	Vacant Budgeted FTEs	Contract/Temporary Staff FTEs
Registered Nurses (RNs Advanced Practice)	2	0	0
Licensed Practical Nurses (LPNs)	5	0	0
Aides/Assistants	8	0	0
Allied Health/Therapists	13	0	0

## 2. Filling Vacancies

Please enter the average time needed during the past six months to fill each type of vacant position.

Type of Vacancy	Average Time Needed to Fill Vacancies
Registered Nurse	8 weeks
Licensed Practical Nurse	2 weeks
Aide/Assistant	4 weeks
Allied Health/Therapists	8 weeks

## Part G : Monthly Admissions, Readmissions and Utilization by Patient County

### 1. Monthly Admissions and Readmissions

Provide the number of new admissions and readmissions in each of the months during the report year

Month	New Admissions	Re-Admissions
January	201	20
February	151	15
March	162	16
April	142	14
May	143	14
June	149	15
July	131	13
August	147	15
September	155	16
October	146	15
November	149	15
December	158	16

### 2A. Patient Origin Part A.

Patient Origin - Report the admissions, visits, and caseload by county for the report period. Caseload totals are for 1/1/2015. Admissions should capture all admissions during the report year. Visits should capture all visits during the report year. Report patients served for the four age cohort groups. The Total Patients column will be automatically calculated. You will not be able to enter data in that column. Also provide patients for ages 60 to 79 in the column provided.

County	Beginning Caseload	Admissions	Total Visits	Patients 60-79	I/C Patients	Patients Under 18	Patients 18-64	Patients 65-79	Patients 80 & Over	Total by Age
DeKalb	113	855	17,939	346	1	0	220	301	363	884
Fulton	108	968	18,733	408	2	0	138	351	488	977
Gwinnett	0	3	41	1	0	0	0	0	3	3
Cobb	0	7	123	4	0	0	1	3	2	6
Clayton	0	2	61	0	0	0	1	0	1	2
Total by Age	0	0	0	0	0	0	360	655	857	1,872

### 2B. Patient Origin Part B.

Please report the Gross Charges, Adjusted Gross Patient Revenue and Net Uncompensated



Charges by County. The grand total of each of these must balance to the Gross Patient Revenue, Adjusted Gross Patient Revenue and Net Uncompensated Charges reported in Part E Question 4.

County	Gross Charges	Adjusted Gross Patient Revenue	Net Uncompensated Charges
DeKalb	5,683,647	3,538,577	2,575
Fulton	5,935,212	3,695,199	5,154
Gwinnett	12,990	8,087	0
Cobb	38,970	24,262	0
Clayton	19,327	12,033	0
<b>Total</b>	<b>11,690,146</b>	<b>7,278,158</b>	<b>7,729</b>

**Electronic Signature**

Please note that the survey WILL NOT BE ACCEPTED without the authorized signature of the Chief Executive Officer or Executive Director (principal officer) of the facility. The signature can be completed only AFTER all survey data has been finalized. By law, the signatory is attesting under penalty of law that the information is accurate and complete.

*I state, certify and attest that to the best of my knowledge upon conducting due diligence to assure the accuracy and completeness of all data, and based upon my affirmative review of the entire completed survey, this completed survey contains no untrue statement, or inaccurate data, nor omits requested material information or data. I further state, certify and attest that I have reviewed the entire contents of the completed survey with all appropriate staff of the facility. I further understand that inaccurate, incomplete or omitted data could lead to sanctions against me or my facility. I further understand that a typed version of my name is being accepted as my original signature pursuant to the Georgia Electronic Records and Signature Act.*

**Authorized Signature:** David L. Gieringer

**Date:** 02/29/2016

**Title:** Vice President, Controller and Chief Accounting Officer

**Comments:**